### Case Study Digital Signage/ Retail





# **DT Research Digital Signage Solution Illuminates IKEA Kuwait** Multi Screen Appliances Deployed in Food Service Area



"The whole DT Research system works perfectly from 9:00am to 12:00am every day. It really helps to heat up our promotions. We are completely satisfied with the DT signage solution" – Mr. Noman Sarwar, Food and Beverage Manager, IKEA Kuwait.



DT Research Multi Screen Appliance

IKEA is the world's largest furniture retailer, and has 332 stores in 38 countries. IKEA Kuwait was established in 1984 by Al-Homaizi Limited.

#### **The Challenge**

Many IKEA stores include restaurants that serve traditional Swedish food. After the restaurant was installed in the Kuwait IKEA, thousands of customers visit the food service area after shopping. The IKEA staff needed an easy-to-update medium to inform customers of the different food menus and services. Using traditional printed posters or light box advertising would have required more monetary and time resources, including additional staff time to replace posters on a continual basis.

#### **The Solution**

IKEA Kuwait wanted to set up large screens in cabinets to continuously display dynamic food advertisements in the restaurant area. To drive those screens called for powerful and durable signage players that can drive multiple screens at the same time as well as flexible content management software. IKEA Kuwait chose DT Research's Multi Screen Appliances with the WebDT Content Manager software for their advertising project.

The DT Research Multi Screen Appliances can power multiple screens with full highdefinition for digital signage applications. Featuring powerful and energy-efficient Intel processors and individual graphic cards, the DT Research Multi Screen Appliances include the latest graphics technology for high-quality video, and are capable of driving up to 16 screens simultaneously.

To remotely manage the advertising and menu content, the WebDT Content Manager software provides inclusive tools to schedule content files and create the layout designs for the media files displayed on the digital signs. With the WCM software, the IKEA Kuwait network manager can manage how and when content files are played on their digital signage network from any location. The software can also be used to schedule the timing of power for the DT player appliances and the downloading of content, for optimal resource management. The WebDT Content Manager streamlines operations, enhances security, and offers scalability and rich feature sets.

#### Results

After deploying the DT Research digital signage solution in the dining area, IKEA Kuwait not only offers attractive and dynamic advertising and information to their customers, but they have also achieved an effective, remotely-manageable digital signage platform.

- Reduce Operation Costs
   Now, IKEA IT members can remotely
   manage and publish the advertising
   content. Time-sensitive promotions
   can be updated immediately without
   onsite personnel support. And the
   stable system operations reduces the
   costs to maintain the hardware. The
   DT Research solution saves staff time,
   maintenance efforts, and management
   costs.
- Enhanced Advertising Effects
   The DT Research Multi Screen
   Appliances with large displays provide
   IKEA Kuwait a stunning digital medium
   to promote products, services, and
   branding. With the high quality and

System Architecture

reliability of the DT Research signage network, IKEA Kuwait has established its outstanding reputation among customers, and experienced a resulting revenue increase. "The whole DT Research system works perfectly from 9:00am to 12:00am every day." Mr. Norman, Food and Beverage Manager in IKEA Kuwait noted, "It really helps to heat up our promotions. We are completely satisfied with the DT signage solution."

For more information about the DT Research Signage System, visit http://signage.dtri.com



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#### About DT Research



2000 Concourse Drive San Jose, CA 95131 USA Tel : 408.934.6220 Fax: 408.934.6222 www.dtresearch.com DT Research<sup>™</sup> develops and manufactures web-enabled information appliances for vertical applications. The DT Research family of products is based on embedded computing platforms for secure, reliable, and cost-effective computing. DT Research products include digital signage solutions, wireless tablets, point-of-service handhelds, compact modular systems, and display-integrated information systems. These systems emphasize mobility, wireless connectivity and touch displays. Powered by Windows<sup>®</sup> Embedded and Windows XP operating systems, DT Research devices offer durability and ease in integration, leading to solutions that can be remotely managed with the comprehensive WebDT Content Manager and Device Manager software. For more information, visit http://www.dtresearch.com

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